

- 1. What kind of service does a consultant typically provide?
- 2. Has your company ever hired a consultant? Was it a success?
- 3. If a consultant observed your work, what recommendations do you think they would make?
- 4. Some people say consultants are an expensive waste of time. Would you agree? Why or why not?
- 5. What skills are needed to be a good consultant?
- 6. Would you like to work in consultancy yourself?





- 1. Why do companies choose to hire outside consultants? What benefits can they bring?
- 2. If you were a consultant, what changes would you recommend your company make to improve business?
- 3. How can a consultant ensure that they do not upset people with their criticisms?
- 4. Is hiring a consultant an investment in the success of a project?
- 5. Why are some consultants paid so much?
- 6. Do you think the number of consultants hired by companies will increase in future?